

## COMPANY PROFILE



*Danny Gelb*

Mediate.co.nz is a mediation company with two specific goals. The first is to help educate New Zealand businesses to what mediation is and how it is beneficial to the business world and the second is to supply quality mediators that are suitably skilled to resolve specific types of disputes.

Business Education

Can you or your clients state the major difference between arbitration and mediation? Any idea of what percentage of mediations result in a successful voluntary settlement? If you can't answer these don't worry because you are not alone as we estimate over 90% of New Zealand business people would struggle for definitive answers.



*Erin Burke*

We have put together presentations that can be delivered to large groups in a lecture theatre style format or to smaller groups in an interactive discussion format. At the conclusion of our presentation the participants will have a good grasp of what mediation is, how it works, its benefits and how to include mediation provisions in their business contracts.



*John Isaac*

The major difference between arbitration and mediation is that an Arbitrator decides and binds the parties to his decision, whereas a Mediator facilitates negotiation between the parties helping them come to a voluntary settlement that is of their own making. About 85% of matters taken to mediation settle.

Please don't hesitate to contact us should you want us to present for your industry group, at a conference or a client function.

Mediation Services

Currently we have five mediators in our team, who are located in Auckland & Hamilton. We do travel throughout New Zealand as required. Our team complement each other with different areas of expertise and experience. We can match a mediator to your dispute. These areas of expertise include: -



*Anet Kate*

- |          |             |              |                        |
|----------|-------------|--------------|------------------------|
| Civil    | Business    | Technical    | Not for Profit         |
| Health   | Logistical  | Insurance    | Family Trusts          |
| Aviation | Partnership | Engineering  | Leaky Homes            |
| Property | Matrimonial | Construction | Information Technology |



*Malcolm Mendoza*

The fees at mediate.co.nz are on a sliding scale. We do a limited amount of pro bono work for New Zealand registered charities each month. Our base fee starts at \$1,000 per party per day and up to a maximum of \$2,000 per day per party (plus disbursements and GST), depending on the quantum of the dispute. Please contact us for an obligation free consultation at no charge.

***Mediate.co.nz - The Smart Alternative for Dispute Resolution***