

Date: 31 May 2010

Ref:

**To whom it may concern**

BY Email

## **JOHN ISAAC**

John Isaac acted as a Mediator for a client of mine who operated a SME business with fellow family members.

Disagreements had arisen amongst the Directors & Shareholders on a wide range of matters including: the running of the business, the shareholders agreement, Directors and Shareholders voting rights, remuneration for Directors & Shareholders and their partners, transfer of shares on death of Directors & Shareholders, priority of debt repayments, competition by Directors & Shareholders in similar businesses.

At the end of the day long mediation conference, John had successfully mediated to the extent that the parties (there were 4 parties at the mediation & I attended to advise one of the parties) reached agreement on the broad range of issues mentioned above.

John & I worked together on the wording of the Mediated Outcome agreement over the following week (various further improvements were agreed to by the Directors at a subsequent Directors meeting and embodied in the Mediated Outcome agreement) and the end result was that my client (and the other parties) were all very happy with the outcome from the Mediation process.

I was impressed with John's Mediation skills (he is quick to understand party's interests & great at putting parties at ease in their discussions) and also his wide in depth knowledge of both commercial matters generally & the law in particular.

I would highly recommend John to anyone where they require the services of a Mediator to resolve disputes quickly and efficiently.

Yours sincerely,



**MICHAEL SMYTH**  
Barrister

Michael Smyth is a Barrister sole engaged by Approachable Lawyer Limited which is an Incorporated Law Firm within the meaning of the Lawyers and Conveyancers' Act 2006

Approachable Lawyer: Chambers  
Level 4, 2 Commerce Street  
Cnr Commerce & Quay Streets  
PO Box 91053  
Victoria Street West  
Auckland  
P: + 64 9 358 2725  
F: + 64 9 358 2715  
M: + 64 21 320 171  
W: [www.approachablelawyer.com](http://www.approachablelawyer.com)  
E: [michael@approachablelawyer.com](mailto:michael@approachablelawyer.com)